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INFORMATION REPORT

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SUBJECT Soviet Trade Organizations and Personnel DATE DISTR. 2 Septin Moscow NO. OF PAGES 4 DATE OF INFO. REQUIREMENT NO.	tember 1954
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PLACE ACQUIRED REFERENCES	
This is UNEVALUATED	
THE SOURCE EVALUATIONS IN THIS REPORT ARE DEFINITIVE. THE APPRAISAL OF CONTENT IS TENTATIVE. (FOR KEY SEE REVERSE)	

- 1. Most of the Soviet trade organizations maintaining import-export relations with foreign countries are physically centralized in Moscow, Vysotnoye zdamiyo, Smolenskaya-Senneya 32-54. This is a big office building, which apparently belonge to the Ministry of Foreign Trade.
- 2. Foreign (Western and satellite) business men coming to Moscow for negotiations with the individual trade organizations obtain visas under the sponsorship of either the specific trade organizations or the Ministry of Foreign Trade. These organizations advise the Ministry of Foreign Affairs whether or not the visit to Moscow is desirable. The Ministry of Foreign Affairs apparently advises its consular offices whether a visa should be issued to the applicant.
- 3. Legal business travelers from West Germany and probably also from East Germany apply for visas at the Soviet Consulate in East Berlin.
- 4. Upon their arrival in Moscow, the travelers are mostly housed in the National and Metropol Hotels. Coupon booklets which entitle a traveler to lodgings and full board are normally purchased through the Inturist offices in East Berlin.
- 5. Before or at their arrival in Moscow, business travelers can make appointments with the specific trade organizations through Inturist or directly, though appointments made in advance are preferred. The appointments, according to source, are kept with great precision, so that there is no waiting. Upon arrival in the Tysotnoye zdaniye, the business man registers and is then accompanied by either a militia man or a guard to the reception offices of the specific trade organization. The system functions very smoothly in contrast, according to source, to the reception procedures at both the Soviet Trade Delegation in East Berlin and at the DIA offices.

6.	rganizations and pers	sonalities
	in Moscow:	
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a. Eksportkhleb (Export of grain and cereals): Moscow, Vysotnoye zdaniye,

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Smolenskaya-Sennaya 32-34, main entrance; telephone G 4-47-01. The following personalities were identified:

Tilininov (fnu): Chairman Siminov or Ziminov (fnu): In charge of fodder Rechviashviliy (fnu): Interpreter Kovink or Kovinek (fnu): Interpreter Pavel Shchegula: In charge of wheat Areaov (inu): Precise function unknown1

Eksportlen (Export of flax, cotton): Vysotnoye zdaniye, same address as above, main entrance; telephone G 4-18-52. The following are identified. were identified:

Maytov (fnu): Chairman²

Sadvoznov (fnu): Director
Lopukhin (fnu): Employee, precise function unknown
Stepanov (fnu): Interpreter; knows English

Kobnia (inu): Employee, precise functions unknown

c. Mashinoimport (import of machinery): Vysotnoye zdaniye, same address as above; telephone unknown. The following personalities were identified:

Tsiganov (fnu): Director or manager Karasev (fnu): Precise functions unknown

d. Prodintorg (import and export of food stuffs): Vysotnoye zdaniye, Entrance II; telephone G 4-26-29. The following personalities were identified:

Gordeychin or Gordeychev (fnu): Chairman3 Usoltsev (fnu): Deputy chairman Gaydamashko (fnu): Interpreter Kazachkov (fnu): Expert on vitamins
Korolev (fnu): Expert on vitamins
Yeremin (fnu): Expert on fats Mukhina (fnu): Female employee, precise functions unknown

Promsyrëimport (import of industrial raw materials): Vysotnoye zdaniye, main entrance; telephone G 4-19-03. The following personalities were identified:

A. M. Kichatov: Chairman B. M. Kulikov: Deputy chairman Cheboturin (fnu): Precise functions unknown

f. Raznoeksport (export of various goods): Moscow, Kalayevskaya ulitsa 5; telephone D 1-48-97. The following personalities were identified:

Bondarenko (fnu): Deputy chairman Zitser (fnu): Director Bruk: Director Borodko (fnu): Expert on leather and textiles Dekhtevov (fnu): Engineer

Raznoimport (import of various goods): Moscow, Vysotnoye zdaniye, En rance I; telephone G 4-37-61. The following personalities were identified:

V. A. Kamenskiy: Chairman Sergey V. Shibayev: Deputy chairman Elson (fnu): Director Trofimova (fnu): Female employee, possibly interpreter

h. Soyuzkhimeksport (export of chemicals): Vysotnoye zdaniye, ln rance II; telephone G 4-22-84. The following personalities were identified:

Krutikov (fnu): Chairman

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	Grachov (fnu): Deputy chairman Snishkin (fnu): Expert on dyes4 Shulchishnin (fnu): Director of the Chemical Section, especially interested in vegetable oils and turpentine. Sve ya skaya (fnu): Female, assistant of the above Kudry visev (fnu): Director, Import Section Rygov or Ryzhov (fnu): Precise functions unknown Yepishin (fnu): In charge of drugs Kantor (fnu): Female, in charge of naphthaline Chzakovskaya (fnu): Female, interpreter Romanova (fnu): Female, in charge of pharmaceutical goods Grusdev (fnu): precise functions unknown Shorokhvatova (fnu): Female, interpreter Kondratova (fnu): Female, interpreter
	Kosinik (fnu): Female, in charge o calcium chloride
i.	Soyuznefteeksport (export of petroleum products): Vysotnoye zdaniye, main entrance, telephone G 4-40-49. The following personalities were identified:
	Konstantin Shevelev: Chairman A. I. Divovich: Deputy chairman Anatoliy Y. Osipov: Director Togonidze (fnu): Interpreter Levitan (fnu): recise functions unknown Aprolkova (fnu): Female Interpreter
j.	Soyuzpromeksport (export of minerals and precious metals): Vysotnoye zdaniye, Entrance II; telephone G 4-19-73. The following personalities were identified:
	Ivanov (fnu): Precise functions unknown Kozyrev (fnu): Deputy chairman Svertsev (fnu): Precise functions unknown Levitan (fnu): Precise functions unknown Moskovskiy (fnu): Expert on silver Teytelbaum (fnu): Female interpreter
k.	Sovfrakht (freight): Vysotnoyc zdaniye, main entrance. The following personalities were identified:
	Bosov (fnu): Chairman ⁶ Feldbaum (fnu): Precise functions unknown Melnikov (fnu): Precise functions unknown
1.	Transmashimport (import of transportation equipment): Vysotnoye zdaniye, Entrance II; telephone G 4-33-58. The following personalities were identified:
	Leonid A. Razin: Chairman G. D. Melnikov: Deputy chairman Ivan A. Kangaldyan: Contracts, speaks English Vladimir A. Salimovskiy: In charge of shipbuilding (new) Zhdanov (fnu): Precise functions unknown, speaks English Madzulevich (fnu): Interpreter Leochenko (fnu): Precise functions unknown Virchinka (fnu): Expert on new constructions Gornatov (fnu): Precise functions unknown, allegedly has been in Berlin Belousov (fnu): Frecise functions unknown Afanasyeva (fnu): Female, precise functions unknown Aryzzhev (fnu): Frecise functions unknown
all Bori	two leading personalities mentioned as being most influential in questions pertaining to foreign trade were Ivan G. Kabanov and Sergey A. sov. Furthermore Migonin (fnu), a forme. chairman of zpromeksport, heads the foreign trade with China.

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Comments						
Kredov is described as a director						
Maytov was deputy chairman of Eksportlen in May 1954; and, according to other information, Na Morozov was chairman as of January 1954.						
Also reported a. Gordeychik.						
Shishkin is probably Konstantin K. Shishkin, authorized to affix second signature to for eign-trade transactions for Soyuzkhimeksport in December 1953.						
A Ryzhov was also listed among the personnel of Soyuzkhimeksport						
Bosov has also been reported as Obosov.						
Salimovskiy was appointed deputy chairman of Transmashimport on 17 April 1953.						
Zhdanov is probably Vladimir I. Zhdanov, who was authorized to affix second signature to foreign-trade transactions for Transmashimport in December 1953.						
This is possibly a reference to Vasiliy P. Migunov, trade representative to China.						

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